

**Summary Minutes from The Focusing Institute Board Meeting September 01,
2010**

The Focusing Institute Board met via a telephone conference call on September 01, 2010 from 9:00 AM to 11:00 PM Eastern Daylight Time (USA). Those present were: Reva Bernstein, Melinda Darer, Elena Frezza, Gene Gendlin, Mary Hendricks, Akira Ikemi, Joan Klagsbrun, Pat Omidian, Harbert Rice, and Rosa Zubizaretta.

1. Next Board Retreat. We are looking to plan the next in-person Board retreat in New York City for Saturday and Sunday, May 28th and 29th, 2011, to make it possible for Gene Gendlin and Mary Hendricks to attend. At present TFI is not able to cover the costs of travel or lodging for the retreat. Each Board member will cover her or his own costs as part of our contribution to TFI.

2. Endowment Fund. We will look to hire a lawyer with expertise in non-profits to advise us about setting up an endowment fund or other forms of non-salaried compensation to help meet Gene and Mary's long-term financial needs. One possible source of referrals is volunteer fundraiser whom Mary and Melinda Darer have been working with.

3. Financial Subcommittee. We have set up a functional subcommittee that will be looking at finances in three areas: a) TFI's finances and fundraising; b) the long-term needs of Gene and Mary (above); and c) following in conversation with Gene and Mary with regards to their personal fundraising efforts to meet their immediate needs. This committee at present will consist of Harbert Rice, Akira Ikemi, and Rosa Zubizaretta. The committee will be working with Melinda, Mary, and Gene. One of the primary goals of this committee will be to give Melinda additional support and help in working on and carrying through the Institute's finances.

4. Fall Fundraising Campaign. We are exploring structuring our fall fundraising campaign as a matching grant campaign. Mary Hendricks will talk to one of our major donors about offering a challenge or matching grant for the fall.

In addition, we discussed fundraising in other countries. In Japan, non-profits do not generally ask for money, aside from membership fees, unless it is a very special project. People do donate to non-profits, but usually non-profits do not ask. In Argentina, non-profits usually raise funds through both membership dues and also hosting special events. Directors are not usually paid. Some members expressed a concern about TFI asking for funding from people in countries where donations are not feasible. We have a lot that we can learn from others' experiences in fundraising, and looking at alternative forms of fundraising.

5. The Institute's Brochure. We discussed briefly the questions of listing benefits and the drafting of the TFI brochure. We thought it would be helpful to invite the Coordinators to say what they see as the benefits, or the kinds of benefits that they would like to have from being members of TFI. With regards to drafting the brochure, Melinda said that she may have a volunteer who can help create, review and edit the brochure.

6. Rob Parker's Resignation. In the interim between the last Board meeting and the present Board meeting, Rob Parker resigned from the Board. The Board accepted Rob's resignation with deep regret and thanked him for his two years of service on the Board. Rob said that he wanted to devote yet more of his time to working with and teaching the Philosophy of the Implicit (POI), and he felt that he could not do justice to working on the Board. We understood and wished him well in his efforts to work on the philosophy.

7. Items Carried Over to Our Next Meeting.

A. Reports on progress with the Functional Committees.

9. Next Board Meeting. The next Board meeting will be via phone at 9:00 am Eastern Daylight Time (EDT) on October 20, 2010.

Respectfully,

Harbert Rice